

Press Release

Arto Klug Appointed Director of Global Sales at Nanion Technologies

Nanion Technologies GmbH
Munich, Germany
April 1st, 2026

Nanion Technologies is pleased to announce that Arto Klug is joining our team as Director of Global Sales. Arto brings a strong commercial track record in the life science industry and extensive experience in global sales, product application and business development.

With the appointment of Arto Klug, Nanion further strengthens its global sales organization and commitment to supporting customers across the life science industry. Through his previous role at Beckman Coulter, Arto has built a close and trusted relationship with Nanion and has gained a deep understanding of our technologies, markets, and customer needs.

Arto Klug succeeds Frank Henrichsen, who has played a key role in developing Nanion's global sales activities and expanding its market presence. We sincerely thank Frank for his valuable contributions and dedication to the company.

Dr. Niels Fertig, CEO of Nanion Technologies, says:

"Arto combines strong commercial expertise with a deep understanding of the life science market and our customer base. Having known and worked with him over many years, we highly value his strategic

mindset, energy, and collaborative approach. We are very pleased to welcome him to Nanion and look forward to driving our continued growth together."

Arto Klug continues:

"I have had the pleasure of working closely with Nanion over the years and have always been impressed by the team's scientific excellence, innovation, and strong customer focus. I am excited to join the company at this stage and contribute to further strengthening its global presence and commercial success."



From left to right: Arto Klug, Niels Fertig and Frank Henrichsen.

About Nanion Technologies

For more than 20 years, Nanion has combined exceptional instrumentation with trusted scientific support, to accelerate successful drug development and scientific discoveries. As a leading provider of automated patch clamp systems with a wide range of throughput capabilities and formats, we have expanded our product

range to *in vitro* systems for membrane pump/transporter, bilayer recordings, contractility and cell analytics measurements. By sharing our decades of scientific expertise, we aim to become your valued partner, bringing best practice and know-how to facilitate your research.

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